

## Will you make the commercial difference for medical device companies?

## Internship – International Sales and Marketing developer

**GrowthMedics** is a young, dynamic, ISO13485 certified international market development service provider exclusively assisting worldwide medical device manufacturers seeking to expand their international market presence in Europe and the Middle East based out of the Netherlands.

We facilitate successful market introductions and revenue growth for various medical technology companies through Sales Development, Market research, Importing and Digital Marketing growth services.



If you are commercially driven, speak international languages, can work with software technologies and if you are you eager to learn more about this versatile role that will help you accelerate your career in an international business environment, apply for an intern position !

# Role of the international sales and marketing developer intern

- Part of the growth team, supporting several medical companies - with international commercial activities;
- Researching international market potential, competitors, pricing and other areas;
- Researching new leads, potential customer targets and contact information using the latest software tools;
- Cold calling activities and sales presentations;
- Managing email marketing campaigns;
- Supporting with website maintenance and blog posts;
- Support with strategy, reporting and planning activities.

#### **Skills and competencies**

- Speak and write verbally excellent in English, and a key European language (German, French, Italian and/or Spanish), 3 languages is a huge plus!
- Commercially driven able to hold sales encounters and presentations;
- Strong communicator able to hold conversations and communicate easy
- Time management skills able to manage multiple tasks and projects
- Able to work independently takes initiative and responsibility
- Pro-active, energetic and fun;
- Eager to learn;
- Good knowledge of Office and software;
- Affinity for medical is a plus.

### **Our offer**

You will be part of the journey of the growth and success of GrowthMedics and our clients. You will contribute to the success of worldwide medical device companies, learning the international business development landscape, the healthcare landscape and learn how to drive commercial success for personal and professional development.

This challenging and versatile internship position will allow you to become a professional business development professional and not only in-house, but also attending exciting events such as tradeshows and join for business trips occasionally to further accelerate your business communication skills.

You will accelerate your career in an international sales and marketing environment and learn many aspects.

We will offer a monthly reimbursement and extra commissions / bonuses. You are expected to work from our office in Almelo, the Netherlands, with options to work from home periodically.

Contact us: <u>contact@growthmedics.com</u> or call +31 851 30 06 03 <u>WWW.GROWTHMEDICS.COM</u>