

# **Enabling global growth for medical device companies**

### Will you make the commercial difference for medical device companies?

### Internship - International Medical Growth Developer

**GrowthMedics** is a young, dynamic, ISO13485 certified international market development service provider exclusively assisting worldwide medical device manufacturers seeking to expand their international market presence in Europe and the Middle East.

We provide the following growth services:

- ► Market Validation,
- ► Sales Development
- ▶ Growth Marketing
- ► Importing services



If you are commercially driven, speak international languages and if you are you eager to learn more about the international medical business environment, apply for an intern position at GrowthMedics!

## Role of the international medical growth developer intern

- Part of the growth team, supporting several of our clients – medical companies - with international commercial activities;
- Researching international market potential, competitors, pricing and other areas;
- Researching new leads, potential customer targets and contact information using the latest software tools;
- Cold calling activities;
- Marketing activities such as newsletter, supporting and assisting at tradeshows;
- Supporting with translations and developing communication tools
- Support with strategy, reporting and planning

#### **Skills and competencies**

- Speak and write verbally excellent in English, and a key European language (German, French, Italian and/or Spanish)
- Commercially driven;
- Strong communicator;
- Time management skills;
- Able to work independently;
- Pro-active, energetic and fun;
- Eager to learn;
- Good knowledge of Office and software;
- Affinity for medical is a plus.

### **Our offer**

You will be part of the journey of the growth and success of GrowthMedics and our clients. You will contribute to the success of worldwide medical device companies, learning the international business development landscape, the healthcare landscape and learn how to drive commercial success for personal and professional development.

This challenging internship position will allow you to become a professional business development professional and not only in-house, but also attending exciting events such as tradeshows and join for business trips occasionally to further accelerate your business communication skills.

We will offer a monthly reimbursement and extra commissions / bonuses. You are expected work from our office in Almelo, the Netherlands, with options to work from home periodically.

Contact us: <a href="mailto:com">contact@growthmedics.com</a> or call +31 851 30 06 03 WWW.GROWTHMEDICS.COM





## **READ IVAN's STORY ON HIS INTERNSHIP**