

Will you make the commercial difference for medical device companies?

International Medical Growth Developer

GrowthMedics is a young, dynamic, start-up, international growth development service provider focused on assisting worldwide medical device manufacturers with their international market expansion in EMEA.

We do this by providing a range of growth services such as Market Validation, Sales Development, MDR compliant importing- and e-commerce services that are aligned with the needs of medical device companies having the objectives to be successful in EMEA healthcare markets.

For our Market Validation and Growth Development services we are seeking a strong, commercially driven, multilingual international growth developer. Our new colleague will be developing and managing sales activities for new partnerships in targeted EMEA regions.

Role of the international medical growth developer

- Part of the growth team, supporting our clients with commercial activities;
- Market research;
- Customer service;
- Lead generation;
- Sales presentations;
- Cold calling;
- Email campaigns;
- Order handling and processing;
- Marketing literature development;
- Administrative activities;
- Reporting and registration activities in CRM.

Skills and competencies

- Min. 2 years experience in international sales;
- Speak and write verbally excellent in English, and German, French or Italian. Additional languages is a big plus;
- Sales driven;
- Strong communicator, verbal and writing skills;
- Strong project management skills;
- Time management skills;
- Strong independence;
- Pro-active, energetic and fun;
- Eager to learn;
- Strong with computer systems, tools and CRM
- Understanding of the medical device market.

Our offer

You will be part of the journey of the growth and success of GrowthMedics. You will contribute to the success of worldwide medical device companies, learning the international business development landscape, the healthcare landscape and learn how to drive commercial success for personal and professional development.

We will offer market exceeding conditions. Possibility to work partially from home and/or from our office in Almelo.

Contact us: contact@growthmedics.com or call +31 851 30 06 03

WWW.GROWTHMEDICS.COM